

Manuel Gosav

Vicepresident of the Board
Electro-Alfa International

Contact

marketing@electroalfa.ro

Bucharest, Romania

Education

Polytechnic University of Bucharest
Faculty of Electrical Engineering
(1991 – 1996)

George Bacovia High School – Bacău (1987–1991)

● Languages

English - B2

Achievements

- Led the strategic partnership between Electroalfa and SGB-SMIT Group (Germany)
- Guided the ESG and sustainability alignment across all Electroalfa divisions
- Spearheaded the international growth strategy in Central Europe and the Middle East

● PROFILE

I have over 25 years of experience in the energy sector, having built my career within Electroalfa group of companies, where I contributed to the companies' evolution from a regional manufacturers to a major national players with international relevance.

Throughout my professional path, I have led complex projects, managed high-performance teams, and developed strong strategic partnerships in the areas of electrical equipment production and integrated infrastructure solutions.

As Vice President of the Board of Directors for Electro-Alfa International, I am actively involved in defining and implementing the company's long-term strategy, focusing on efficiency, innovation, and sustainable growth.

● EXPERIENCE

- **Vice President of the Board of Directors – Electro-Alfa International (2015 – present)**

I oversee the strategic growth initiatives, corporate governance, and business diversification, supporting Electro-Alfa International's expansion and modernization.

- **International Business Development Director – Electro-Alfa International (2013 – 2015)**

Led expansion strategies, partnerships, and major infrastructure projects in the energy sector.

- **Commercial Director – Electro-Alfa International (2009 – 2013)**
Managed strategic client portfolios and strengthened long-term relationships with key industry partners.

- **Regional Sales Manager – Electro-Alfa International (1997 – 2009)**

● CORE SKILLS

- Strategic leadership and executive management
- Business development and project coordination
- Commercial strategy and international expansion
- Performance management and operational optimization
- Communication and negotiation across multicultural environments
- Sustainability and responsible industrial growth